

SALES EXECUTIVE

MAINFREIGHT TRANSPORT, SAN DIEGO

An exciting opportunity has opened up to join our dynamic Transport team in Beautiful Sunny San Diego as a Sales Executive.

We have set ourselves a target to significantly increase our sales and make a significant impact in the San Diego Market. The San Diego market is vast and rapidly growing and we need a high-motivated individual that has a passion for business and will help us meet our targets.

To be successful you will need to demonstrate a proven record of accomplishment in face-to-face sales, excellent communication skills and an ability to plan and organize your time effectively.

Reporting to the Branch Manager your primary focus will be on developing new business opportunities & helping to broaden our customer base.

This is an excellent opportunity for someone who has a sales background and is looking to increase their knowledge and work with our SAN team, to delight our customers and grow our business.

The qualities that you will possess include:

- A passion for our business
- A motivated and energized team player
- Excellent communication and inter-personal skills
- Someone not afraid to set the bar high and challenge the status quo
- Professional conduct and presentation
- Ability to develop and maximize value for our customers
- A strong understanding of the Transport product and Global Supply Chain

This is a fantastic opportunity to take your career to the next level. If you want to be part of a great team and are up for this challenge, then we want to hear from you. Please contact Erika Heguy Branch Manager (619) 318-2184 or email erika.heguy@mainfreightusa.com